

The HEART of the matter

A trial for the ages

Background:

There are 10 people who are in need of a heart transplant due to a variety of conditions. Unfortunately, there is only one heart to be awarded. Therefore, a trial must be held to determine which of the people gets the heart.

Your Job:

Your group will be given one of the people who is in need a transplant. This person will be your client. Your group is a law firm that is going to try to prove that your client needs the heart. The person's life depends on your presentation in front of the judges. It will be important for you to convince the judges by using at least two different persuasive techniques that you have studied recently.

You will also need to come up with a name for your law firm and a poster that advertises your firm. The poster will need to use at least one persuasive technique.

Questions to Discuss:

- 1) What will be the name of your law firm?
- 2) What are two persuasive techniques that you think could be effective in this trial?
- 3) What persuasive techniques do you definitely want to avoid during the trial?

CLIENT DETAILS

Highly secretive information

Only for the members of law firm assigned to client

Client's Name: _____

Age: _____

Family information:

Education:

Reasons why our client deserves a heart: (at least 4)

Reasons why our client doesn't deserve a heart: (at least 3)

Possible people who could testify in the case for my client:

LAW FIRM INFORMATION

Name of Law Firm: _____

Partners in Firm:

Law Firm Design:



Law Firm Quote:

Client Presentation Script

Secretive – Do not share

Characters: _____

Props: _____

Persuasive Techniques to be used:

Write your detailed script below:

OPPOSING CLIENT DETAILS

Highly secretive information

Only for the members of law firm assigned to client

Opposing Client's Name: _____

Age: _____

Family information:

Education:

Reasons why this client deserves a heart: (at least 3)

Reasons why this client doesn't deserve a heart: (at least 4)

Possible people who could testify against this client: